



Ensono's Mainframe-as-a-Service Transition & Migration Approach

We know that migrating away from your incumbent Mainframe-as-a-Service provider is a big decision. That's why, as your ally, we work hard to ensure a smooth transition over to Ensono.

158 migrations since 2021	41 take aways since 2021	130+ mainframe clients	646k MIPs migrated since 2021	2M MIPS under management	1350+ mainframe experts	19.5M+ batch jobs / month
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Our proven transition methodology

Over the years, we have continuously fine-tuned our mainframe transition and migration methodology.



Our approach to governance

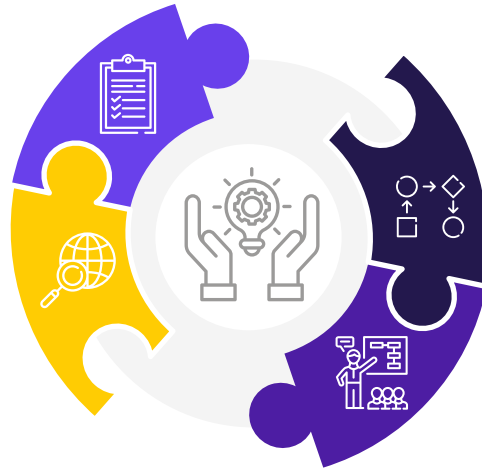
Ensono believes that transparency and deep collaboration are vital to a successful relationship. That's why we follow best-practice governance processes.

Project Plan

- Weekly executive status review and approval
- Reviewed weekly with project teams
- Stored on SharePoint
- Initial plan after kick-off

Raid log

- Risks are weighted and captured
- Risk mitigation plans and owners
- Issues can be identified at any time
- All issues are reviewed, documented and assigned



Change management

- Identified change approvers
- Scope, schedule, and cost impact review
- No changes accepted until approval
- Follows client change windows

Effective interaction

- Regular touchpoints
- Daily technical status meetings
- Weekly project status meetings
- Meeting agendas / meeting minutes

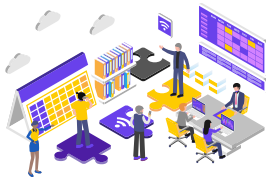
Understanding your environment

To ensure we add value fast, Ensono's team will work through the following three knowledge acquisition phases with your incumbent provider. We are experienced in working with less cooperative incumbent providers and we know how to get what we need from them.



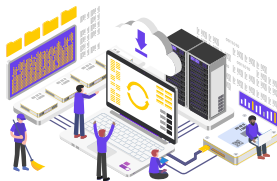
Discovery

We send a detailed Knowledge Transfer questionnaire to your current provider. They may decide to join us in a discovery workshop or to answer in writing.



Shadow

We will observe your provider to learn how they manage your environment. We ask for a 30-minute call three times a week. In the final two weeks of the transition, we aim to shadow full time.

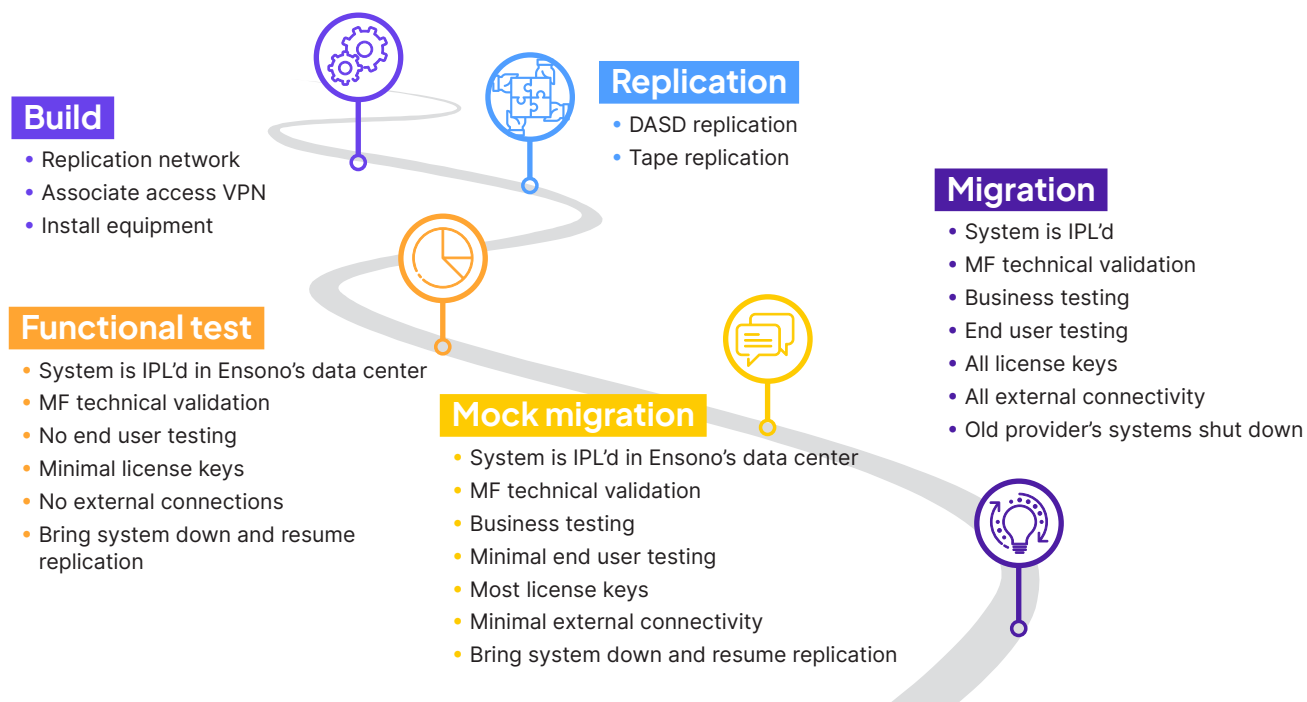


Reverse shadow

We take over and ask the provider to shadow us to ensure we fully understand your environment. Most, but not all, incumbents will cooperate with a reverse shadow.

The typical project lifecycle

Each client's journey is unique but, to give you an idea of what to expect, the diagram below outlines the typical project.



Accelerating the transition process

Here are three ways you can accelerate the process and reduce costs:

- 1** | Request IDs for Ensono: Your current provider must provide these when you decide to migrate out of their data center. We will need the IDs right away.
- 2** | Find out what your current provider will do to assist an out-migration: In your current contract, you should be able to find a section detailing what you are entitled to upon contract termination.
- 3** | Query your current provider's SoW: We have found that their estimates are often much higher than necessary. Your Ensono representative will explain what we need so that you can request a more accurate statement of work.

Ready to get started?

You're in good hands! Our experts are highly experienced in delivering successful mainframe transitions. And your migration is only the beginning. Once you're with Ensono, you'll benefit from the value that only a true ally can deliver.

Continue the conversation to learn more about our transition process

[Connect with our team.](#)