

Business Case for Mainframe-as-a-Service (MFaaS)

Date: _____ mm/dd/yyyy

Prepared by: _____

Role/Position: _____

Document owner: _____

Role/Position: _____

Business Situation: *Enter business situation here*

Example: Our mainframe environment is reliable but costly to maintain and dependent on a shrinking talent pool. The operational model lacks flexibility and adds risk to our long-term IT strategy.

Business Challenge: *Enter a concise explanation of the business challenge here: Identify the problems, challenges, and issues requiring attention*

Example: Rising costs, talent shortages, and modernization pressures are creating operational risk and limiting agility—making the current model unsustainable.

Proposed Recommendation: *Describe what you're recommending and why*

Example: Shift to a Mainframe-as-a-Service (MFaaS) model to improve how our core mainframe environment is managed and supported. This approach retains our current systems while transitioning infrastructure and operations to a specialist partner.

Financial Impact: *Enter expected financial outcomes here*

Example: 1) Projected [X]% reduction in total cost of ownership over three years. 2) Shift from CapEx to predictable OpEx. 3) ROI expectations within [timeframe]. 4) Cost avoidance for hardware refresh and talent acquisition.

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Expected Outcomes & Value: *Enter expected business outcomes and value here; focus on the benefits that resonate with executive stakeholders*

Example: 1) Cost reduction: Lower total cost of ownership. 2) Talent risk mitigation: Offload SME dependency and skills continuity risk. 3) Operational resilience: Enhanced SLAs, disaster recovery, and 24/7 support. 4) Agility and transparency: Scalable service model with cost and performance visibility. 5) Compliance: Alignment with audit/regulatory requirements.

Risk Considerations & Mitigations: *Enter risk considerations and mitigation strategies here; address potential objections directly*

Example: 1) Continuity: Phased transition ensures no disruption to operations. 2) Control: Governance retained; transparency via dashboards and reporting. 3) Compliance: Provider meets industry certifications and audit standards.

Next Steps: *Enter next steps here; be specific about what approval is needed; include dates*

Example: [Executive leadership] to approve engagement with shortlisted MFaaS provider to proceed with commercial due diligence and transition planning.
Due: Month, Day