

# Multinational grocer migrates mainframe support to build a foundation for strategic growth & saves \$2M

#### Client

The client is a FTSE 100 UK-based international grocery and general merchandise retailer. The retailer maintains a 24x7 supply chain and distribution network, has over 300,000 employees, and operates in over 11 countries.

### Challenge

The client's mainframe, which runs many of their fundamental and business critical systems, was managed by a dedicated service (both internal and third-party service providers) that didn't have the capability or capacity to deliver the innovation the client was looking for. The ability to evolve their mainframe over time was critical for the client to support the strategic evolution of the wider business. They were looking for a partner that could reduce and manage risk by providing a stability of service, ongoing cost savings, and the expertise to support mainframe modernization.

#### Solution

After running a wide-remit RFP, the client approached Ensono to pitch for the mainframe portion of the work, for which we were ultimately selected. Following contract work - shaping an agreement that laid the groundwork for a five-year timeframe of support and thought leadership - we took over the migration of mainframe hosting and support. Ensono then carried out a seamless transition of service over a fast-track 60-day timeframe, ensuring a smooth handover by weaving the incumbent resources into the delivery plan. As well as the mainframe transition, we also worked with the business to build a strategic mainframe evolution plan aligned to the company's strategic plans over a five-year horizon.

#### Outcomes

- Seamless migration of all mainframe support services in <60 days.
- \$2M costs savings over five years
- Critical mainframe is now managed by an expert, scalable support team reducing inherent operational risk.
- Detailed five-year roadmap of tactical and strategic improvements aligned to wider business goals.

## **Technical specifications**

- Over 25,000 MIPS
- 25 LPARs
- 1,050,000 scheduled jobs per month

