

Commercial equipment supplier increases business agility and productivity by moving to Azure.

THE CLIENT

This supplier of commercial equipment solutions is relied on by over 25,000 businesses across the UK – from care homes, hospitals, schools, and housing associations to hotels, restaurants, vets, spas, and sports clubs. It is trusted to supply, maintain, and fix the critical machines and systems these businesses rely on.

THE OBSTACLES FACED

The on-premises data center was prone to flooding and this had become an unacceptable business risk. The company wanted to reduce its staff's responsibility for managing and maintaining its IT estate. It saw a move to a PaaS and SaaS model as an opportunity to reduce upfront capital expenditure and to improve the security of its infrastructure.

THE JOURNEY

This company knew it wanted to move to the cloud but didn't know how.

Ensono's engagement began with a discovery and assessment project which produced the blueprint for the move to Azure. This project also uncovered areas where improvements could be made in employee productivity and satisfaction through Modern Workplace technologies. With a small internal team, the company needed a trusted partner that was able to drive the migration process forwards and implement the new workplace technologies.

The business now enjoys increased agility thanks to its move to the cloud. It is working with Ensono to deploy Windows Virtual Desktop throughout the organization for remote working and is using IoT technology for its vending machines.

OUTCOMES ACHIEVED

- Moved off an on-premises DC into Microsoft Azure
- Its small internal team leveraged Ensono's expertise
- Improved business agility from its move to the cloud
- Delivered Modern Workplace solutions including identity protection and mobile device management
- Now looking at Windows Virtual Desktop and IoT solutions

TECHNICAL SPECIFICATIONS

- 72 Virtual Machines
- Including 65 Reserved instances in Azure's Cloud
- Implemented Modern Workplace technologies leveraging AutoPilot and Intune

