ensono®

About the Client

Our client applies commercial data and insight to create the business intelligence used by organizations worldwide to inform strategy and decision-making.

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Its success has resulted in impressive growth organically and through acquisitions.

The Challenges Faced

COMPLEX IT
environment and dispersed infrastructure (12+ data centers and global server footprint)

LEGACY
technology was absorbed into the organization following acquisitions

As a result the client was experiencing:

INFLEXIBILTY
the business was not flexible, agile or cost-effective

DEVELOPMENT
the launch of new products and services took longer, requiring more resources

> We're constantly striving to drive customer value by leveraging our data, and where possible combining it with our customers' data to create new insights and capabilities to solve business problems."
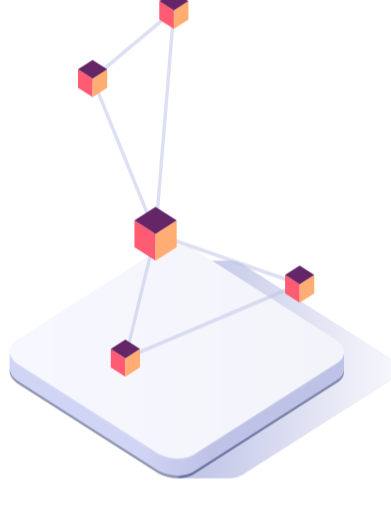
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The Journey

SAVE $100 MILLION
The new leadership team wanted to standardize the IT estate to acquire the agility and speed to innovate and develop new products over five years.

5 YEAR VISION
The automated deployment of virtual machines enables innovation and speed to market. Utilizing cloud-based IT allows the customer to grow – or contract – by constantly right-sizing its assets to reflect day-to-day operating requirements.

IT MODERNIZATION
It made substantial cost savings and developed a roadmap for the IT modernization based on a cloud first strategy.

Ensono solutions provided:
- Ensono Reimagine
- Data Center Consolidation
- Mainframe Modernization
- Cloud Transformation
- Disaster Recovery

At the heart of the IT transformation is a move to **ENSONO PRIVATE CLOUD**. Over the next 12 months we will:

REDUCE
the number of data centers from nine (eight in the US and one in the UK), consolidating to three new data center locations (2 in the US and 1 in the UK)

TRANSITION
from a Capex to an Opex model, giving access to the latest technology on a highly flexible and advantageous commercial basis

AUTOMATE
Move to an automated Software-Defined Data Center model that enables rapid deployment and centralized control

> We didn't have to take time figuring out how to work together, it was just a natural fit and led to great outcomes, great brainstorming, great solutions."

What We Achieved Together

An intentionally built infrastructure with operating standards and processes

$10-15M savings
over five years from Ensono Private Cloud

IMPROVE CONTROL
of the IT environment with access to live data

FAST, AUTOMATED
deployment of virtual machines – usually within one hour

ROBUST & FLEXIBLE
security and business continuity framework

THE DATA

3.3
PB SN storage

3,000
OS upgrades

7,000
Servers migrated

3,000
MIPS

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