

Financial company seeks greenfield solution during spin off from parent company

THE CLIENT

The client is a financial services company focused on improving clients' well-being by matching them with life insurance, annuity, retirement and wealth management products. Founded in the 1800s, the publicly traded company has over 12,000 employees and upwards of \$700 billion in assets under management.

THE OBSTACLES FACED

After separating from their parent company, the client needed to set up their own IT infrastructure in the United States, with particular focus on their mainframe environment, which runs the backbone of their business. As a risk-averse financial institution, the firm needed a "safe pair of hands" to assist with safety, security, and compliance.

THE JOURNEY

After completing their due diligence, the client chose Ensono as a trusted and knowledgeable advisor who could guide them through successfully implementing a greenfield project. Ensono designed a dedicated environment using IBM's latest z-Series z15 mainframe architecture, IBM DS8950 all-flash storage arrays and an IBM TS7770 Virtual Tape Subsystem that allowed for data encryption at rest and in transit. Ensono also developed a disaster recovery solution using an IBM z15 Capacity Back Up processor, that replicated all client data to similar IBM DASD and VTS Subsystems.

WHAT WE ACHIEVED TOGETHER

- Seamless spinoff from parent organization
- Long-term partnership to preserve great customer experiences
- 3,000 MIPS managed
- 100 TB storage
- 50 TB tape data transferred
- Comprehensive Disaster Recovery services

