

Ensono helps customers accelerate digital transformation... This capability sets it apart from competitors in the managed infrastructure and managed services for public cloud markets. Ensono remains one of the few providers with a portfolio that bridges the old IT world with the new era of digital transformation." 451 Research: Four Ps Approach Paying Off

TRENDS

of IT leaders say

infrastructure is challenged to meet business demands

of IT modernization projects

fall short of cost savings targets due to failure to address unnecessary complexity

of IT decision makers

will be increasing use of mainframe in two years

of IT leaders report

combined long-term and new workload strength of mainframe

WHY MODERNIZATION, WHY NOW?



safeguards the world's most critical data

The mainframe still



REVENUE

transactions per day

New revenue-generating

apps need mainframe's

backbone to perform

Only mainframe can handle

CHALLENGES

avoidable disruption, risk, and lack of agility

Manage skills and tech

Pressure to cut costs?

Look at modernization

Siloed mainframe creates



gaps with modern the workload of billions of tooling on mainframe



on and off mainframe





modernization with Ensono. If you think it only means "migration to the cloud"—it most definitely doesn't." -Brian Klingbeil, Chief Strategy Officer

ENSONO'S VALUE PATHS:

THE JOURNEY TO

MAINFRAME MODERNIZATION

Journey to App and **Data Modernization**

Journey to

New Insights

to the status quo: Each step on the journey funds and propels the next step.

A value path is a series

of breakthroughs

Journey to **API-Driven** Innovation

WHY ENSONO?

An independent and objective partner

and Agile

Ensono knows that effective mainframe modernization is not one initiative and does

not happen in silos. This investment helps to fund and propel future transformation.

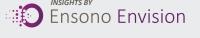
Journey to DevOps



and is designed to help our clients operate for today and optimize for tomorrow.

managing cloud services and migration

Ensono helps IT leaders be the catalyst for change by harnessing the power of hybrid IT to transform their businesses. We accelerate digital transformation by increasing agility and scalability through infrastructure modernization and migration to public cloud. Our broad services portfolio, from mainframe to cloud, is powered by an award-winning IT insights platform



SA-013-US-070620

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Sources: CIF Ensono 2018, Forrester 2018, Forrester 2019, 2019 BMC Mainframe Survey Results